

Breakouts: CHELAN MAP AREAS						Northwest Multiple Listing Service - December 2025									
RES+CONDO	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Dec 2025	New Dec 2024	Ttl Active Dec 2025	Ttl Active Dec 2024	% Change, Ttl Active	Pending Dec 2025	Pending Dec 2024	% Change, Pending	Closed Dec 2025	Closed Dec 2024	% Change, Closed	Median \$, Dec 2025	Median \$, Dec 2024	% Change, Median Price	Months of Inventory
961	10	10	59	68	-13.24%	5	10	-50.00%	11	10	10.00%	\$550,000	\$909,000	-39.49%	5.36
963	3	1	15	16	-6.25%	3	0	0.00%	7	2	250.00%	\$562,276	\$459,950	22.25%	0.00
964	0	1	9	6	50.00%	3	2	50.00%	3	1	200.00%	\$413,000	\$835,000	-50.54%	3.00
971	21	22	97	71	36.62%	29	29	0.00%	37	33	12.12%	\$485,000	\$480,000	1.04%	2.62
972	6	9	58	60	-3.33%	5	10	-50.00%	11	10	10.00%	\$785,000	\$630,000	24.60%	5.27
ALL Chel Co	40	43	238	221	7.69%	45	51	-11.76%	69	56	23.21%	\$520,000	\$540,000	-3.70%	3.45

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RES ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Dec 2025	New Dec 2024	Ttl Active Dec 2025	Ttl Active Dec 2024	% Change, Ttl Active	Pending Dec 2025	Pending Dec 2024	% Change, Pending	Closed Dec 2025	Closed Dec 2024	% Change, Closed	Median \$, Dec 2025	Median \$, Dec 2024	% Change, Median Price	Months of Inventory
961	7	6	49	46	6.52%	4	8	-50.00%	10	7	42.86%	\$567,500	\$843,000	-32.68%	4.90
963	3	1	15	16	-6.25%	3	0	0.00%	7	2	250.00%	\$562,276	\$459,950	22.25%	0.00
964	0	1	9	6	50.00%	3	2	50.00%	3	1	200.00%	\$413,000	\$835,000	-50.54%	3.00
971	17	20	93	64	45.31%	27	28	-3.57%	36	31	16.13%	\$486,500	\$480,000	1.35%	2.58
972	6	9	49	52	-5.77%	3	9	-66.67%	7	10	-30.00%	\$1,050,000	\$630,000	66.67%	7.00
ALL Chel Co	33	37	215	184	16.85%	40	47	-14.89%	63	51	23.53%	\$525,000	\$535,000	-1.87%	3.41

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CONDO ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Dec 2025	New Dec 2024	Ttl Active Dec 2025	Ttl Active Dec 2024	% Change, Ttl Active	Pending Dec 2025	Pending Dec 2024	% Change, Pending	Closed Dec 2025	Closed Dec 2024	% Change, Closed	Median \$, Dec 2025	Median \$, Dec 2024	% Change, Median Price	Months of Inventory
961	3	4	10	22	-54.55%	1	2	-50.00%	1	3	-66.67%	\$320,000	\$1,250,000	-74.40%	10.00
963	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
964	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
971	4	2	4	7	-42.86%	2	1	100.00%	1	2	-50.00%	\$240,000	\$410,000	-41.46%	4.00
972	0	0	9	8	12.50%	2	1	100.00%	4	0	0.00%	\$505,750	\$0	0.00%	2.25
ALL Chel Co	7	6	23	37	-37.84%	5	4	25.00%	6	5	20.00%	\$404,500	\$600,000	-32.58%	3.83