

Breakouts: PIERCE MAP AREAS						Northwest Multiple Listing Service - October 2023									
RES+CONDO	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Oct 2023	New Oct 2022	Ttl Active Oct 2023	Ttl Active Oct 2022	% Change, Ttl Active	Pending Oct 2023	Pending Oct 2022	% Change, Pending	Closed Oct 2023	Closed Oct 2022	% Change, Closed	Median \$, Oct 2023	Median \$, Oct 2022	% Change, Median Price	Months of Inventory
1	14	29	26	50	-48.00%	10	17	-41.18%	8	31	-74.19%	\$768,274	\$819,990	-6.31%	3.25
2	2	7	14	11	27.27%	4	7	-42.86%	2	6	-66.67%	\$365,000	\$527,500	-30.81%	7.00
3	2	2	10	9	11.11%	4	6	-33.33%	4	6	-33.33%	\$1,100,000	\$888,000	23.87%	2.50
4	9	15	31	34	-8.82%	3	13	-76.92%	13	13	0.00%	\$540,000	\$399,000	35.34%	2.38
5	4	5	11	11	0.00%	6	3	100.00%	4	5	-20.00%	\$825,000	\$1,050,000	-21.43%	2.75
6	10	15	21	36	-41.67%	9	10	-10.00%	13	10	30.00%	\$985,000	\$722,500	36.33%	1.62
7	17	14	31	21	47.62%	10	17	-41.18%	9	10	-10.00%	\$825,000	\$790,000	4.43%	3.44
8	12	17	22	32	-31.25%	11	13	-15.38%	5	12	-58.33%	\$1,125,000	\$975,000	15.38%	4.40
9	15	9	24	28	-14.29%	13	16	-18.75%	6	15	-60.00%	\$585,000	\$420,000	39.29%	4.00
1-9	85	113	190	232	-18.10%	70	102	-31.37%	64	108	-40.74%	\$723,274	\$740,050	-2.27%	2.97
109	77	108	162	245	-33.88%	97	112	-13.39%	97	124	-21.77%	\$652,001	\$649,970	0.31%	1.67
111	15	22	28	37	-24.32%	13	21	-38.10%	12	19	-36.84%	\$542,450	\$575,000	-5.66%	2.33
114	19	15	19	33	-42.42%	20	18	11.11%	14	16	-12.50%	\$476,500	\$547,475	-12.96%	1.36
109-114	111	145	209	315	-33.65%	130	151	-13.91%	123	159	-22.64%	\$625,000	\$629,950	-0.79%	1.70
119	11	23	27	45	-40.00%	15	20	-25.00%	19	15	26.67%	\$515,000	\$525,000	-1.90%	1.42
121	1	5	7	8	-12.50%	1	5	-80.00%	6	3	100.00%	\$649,750	\$550,000	18.14%	1.17
119-121	12	28	34	53	-35.85%	16	25	-36.00%	25	18	38.89%	\$525,000	\$537,500	-2.33%	1.36
12	6	6	13	12	8.33%	2	6	-66.67%	7	10	-30.00%	\$625,000	\$403,975	54.71%	1.86
12	6	6	13	12	8.33%	2	6	-66.67%	7	10	-30.00%	\$625,000	\$403,975	54.71%	1.86
122	18	22	39	61	-36.07%	16	18	-11.11%	14	18	-22.22%	\$427,500	\$659,975	-35.22%	2.79
123	2	4	6	8	-25.00%	4	3	33.33%	4	3	33.33%	\$465,210	\$455,000	2.24%	1.50
124	6	7	12	17	-29.41%	5	6	-16.67%	3	5	-40.00%	\$515,000	\$575,000	-10.43%	4.00
125	1	1	5	1	400.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
126	1	1	1	1	0.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
127	0	0	1	2	-50.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
128	2	2	3	3	0.00%	0	1	-100.00%	0	2	-100.00%	\$0	\$372,250	-100.00%	0.00
129	1	1	2	2	0.00%	0	1	-100.00%	2	1	100.00%	\$1,014,750	\$410,000	147.50%	1.00
134	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
135	1	3	1	1	0.00%	1	2	-50.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
122-135	32	41	70	97	-27.84%	28	31	-9.68%	23	29	-20.69%	\$460,000	\$575,000	-20.00%	3.04
13	4	7	7	8	-12.50%	2	5	-60.00%	1	4	-75.00%	\$430,000	\$528,975	-18.71%	7.00
14	7	2	6	3	100.00%	4	2	100.00%	1	4	-75.00%	\$780,000	\$892,500	-12.61%	6.00
15	1	14	5	13	-61.54%	2	4	-50.00%	1	5	-80.00%	\$678,000	\$703,811	-3.67%	5.00
16	4	7	8	11	-27.27%	5	5	0.00%	5	7	-28.57%	\$670,000	\$605,000	10.74%	1.60
17	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
18	4	4	8	5	60.00%	7	4	75.00%	0	4	-100.00%	\$0	\$625,000	-100.00%	0.00
19	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
20	8	1	14	4	250.00%	7	3	133.33%	4	2	100.00%	\$550,950	\$343,000	60.63%	3.50
21	8	6	12	9	33.33%	1	6	-83.33%	2	3	-33.33%	\$500,000	\$710,000	-29.58%	6.00
22	8	3	8	7	14.29%	9	4	125.00%	7	9	-22.22%	\$705,000	\$549,750	28.24%	1.14
23	4	9	11	8	37.50%	5	5	0.00%	5	7	-28.57%	\$545,000	\$602,000	-9.47%	2.20
24	10	11	13	20	-35.00%	11	6	83.33%	6	3	100.00%	\$486,250	\$691,800	-29.71%	2.17
25	5	7	10	9	11.11%	2	9	-77.78%	1	5	-80.00%	\$435,000	\$556,875	-21.89%	10.00
13-25	63	71	102	97	5.15%	55	53	3.77%	33	53	-37.74%	\$550,000	\$602,000	-8.64%	3.09
26	12	6	11	13	-15.38%	7	4	75.00%	8	6	33.33%	\$370,000	\$562,500	-34.22%	1.38
27	12	8	7	7	0.00%	10	4	150.00%	6	2	200.00%	\$510,000	\$507,225	0.55%	1.17
28	4	3	2	7	-71.43%	6	6	0.00%	5	11	-54.55%	\$400,000	\$450,000	-11.11%	0.40
29	2	4	7	6	16.67%	1	2	-50.00%	0	2	-100.00%	\$0	\$530,750	-100.00%	0.00
30	9	5	17	7	142.86%	5	5	0.00%	4	5	-20.00%	\$484,500	\$387,500	25.03%	4.25

26-30	39	26	44	40	10.00%	29	21	38.10%	23	26	-11.54%	\$469,000	\$465,000	0.86%	1.91
31	8	10	15	13	15.38%	10	8	25.00%	7	4	75.00%	\$567,777	\$510,000	11.33%	2.14
32	9	9	19	11	72.73%	8	12	-33.33%	5	5	0.00%	\$749,900	\$835,000	-10.19%	3.80
33	11	12	11	18	-38.89%	14	6	133.33%	8	8	0.00%	\$572,000	\$572,500	-0.09%	1.38
34	5	13	11	21	-47.62%	5	11	-54.55%	9	13	-30.77%	\$590,000	\$615,000	-4.07%	1.22
35	3	10	6	14	-57.14%	6	5	20.00%	16	3	433.33%	\$632,000	\$651,000	-2.92%	0.38
31-35	36	54	62	77	-19.48%	43	42	2.38%	45	33	36.36%	\$610,000	\$610,000	0.00%	1.38
36	10	18	15	29	-48.28%	15	23	-34.78%	15	15	0.00%	\$500,000	\$535,000	-6.54%	1.00
37	9	12	13	17	-23.53%	6	10	-40.00%	6	8	-25.00%	\$417,500	\$392,500	6.37%	2.17
38	11	15	16	20	-20.00%	11	17	-35.29%	12	5	140.00%	\$530,000	\$466,500	13.61%	1.33
39	8	8	21	20	5.00%	7	10	-30.00%	4	9	-55.56%	\$1,009,475	\$600,000	68.25%	5.25
40	7	4	7	12	-41.67%	5	7	-28.57%	3	5	-40.00%	\$400,000	\$335,000	19.40%	2.33
36-40	45	57	72	98	-26.53%	44	67	-34.33%	40	42	-4.76%	\$502,250	\$494,997	1.47%	1.80
41	4	2	9	7	28.57%	2	1	100.00%	1	3	-66.67%	\$195,000	\$385,000	-49.35%	9.00
42	12	12	10	23	-56.52%	16	5	220.00%	13	14	-7.14%	\$530,000	\$494,500	7.18%	0.77
43	6	8	24	19	26.32%	4	8	-50.00%	10	8	25.00%	\$682,244	\$569,992	19.69%	2.40
44	1	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
41-44	23	22	43	50	-14.00%	22	14	57.14%	24	25	-4.00%	\$535,900	\$490,000	9.37%	1.79
45	11	10	12	20	-40.00%	7	12	-41.67%	9	7	28.57%	\$411,500	\$475,000	-13.37%	1.33
46	2	3	2	4	-50.00%	1	0	0.00%	1	1	0.00%	\$280,000	\$380,000	-26.32%	2.00
47	8	6	8	10	-20.00%	7	9	-22.22%	5	7	-28.57%	\$389,500	\$399,900	-2.60%	1.60
48	1	4	3	6	-50.00%	2	3	-33.33%	1	3	-66.67%	\$355,000	\$387,995	-8.50%	3.00
49	4	2	3	5	-40.00%	5	3	66.67%	5	3	66.67%	\$399,500	\$443,000	-9.82%	0.60
50	4	2	5	5	0.00%	6	6	0.00%	6	2	200.00%	\$345,000	\$327,499	5.34%	0.83
51	11	11	14	18	-22.22%	9	9	0.00%	9	8	12.50%	\$375,000	\$324,250	15.65%	1.56
52	6	11	10	18	-44.44%	9	10	-10.00%	9	9	0.00%	\$385,000	\$388,000	-0.77%	1.11
53	8	9	12	12	0.00%	6	15	-60.00%	7	7	0.00%	\$435,000	\$460,000	-5.43%	1.71
54	1	5	3	10	-70.00%	1	5	-80.00%	3	2	50.00%	\$405,000	\$381,475	6.17%	1.00
45-54	56	63	72	108	-33.33%	53	72	-26.39%	55	49	12.24%	\$385,000	\$400,000	-3.75%	1.31
55	9	6	10	11	-9.09%	7	5	40.00%	4	8	-50.00%	\$437,750	\$420,500	4.10%	2.50
56	5	2	5	8	-37.50%	6	0	0.00%	4	5	-20.00%	\$315,000	\$399,500	-21.15%	1.25
57	1	2	1	1	0.00%	0	1	-100.00%	2	1	100.00%	\$385,000	\$449,000	-14.25%	0.50
58	2	6	5	12	-58.33%	5	5	0.00%	6	11	-45.45%	\$407,500	\$423,500	-3.78%	0.83
59	4	11	9	16	-43.75%	5	9	-44.44%	5	7	-28.57%	\$440,000	\$408,000	7.84%	1.80
60	9	8	8	15	-46.67%	8	13	-38.46%	4	10	-60.00%	\$402,500	\$419,500	-4.05%	2.00
61	7	7	8	14	-42.86%	13	5	160.00%	8	10	-20.00%	\$392,000	\$410,000	-4.39%	1.00
62	3	13	9	16	-43.75%	3	11	-72.73%	11	6	83.33%	\$375,000	\$422,000	-11.14%	0.82
55-62	40	55	55	93	-40.86%	47	49	-4.08%	44	58	-24.14%	\$396,000	\$418,000	-5.26%	1.25
63	11	10	16	16	0.00%	15	12	25.00%	12	9	33.33%	\$410,000	\$369,000	11.11%	1.33
64	6	5	14	17	-17.65%	7	8	-12.50%	7	12	-41.67%	\$429,000	\$439,000	-2.28%	2.00
65	2	4	2	6	-66.67%	5	6	-16.67%	1	4	-75.00%	\$515,000	\$677,500	-23.99%	2.00
66	1	0	4	7	-42.86%	0	1	-100.00%	1	2	-50.00%	\$400,000	\$500,000	-20.00%	4.00
67	4	6	13	29	-55.17%	3	3	0.00%	6	2	200.00%	\$552,500	\$518,000	6.66%	2.17
68	8	15	11	37	-70.27%	12	10	20.00%	9	10	-10.00%	\$495,000	\$470,000	5.32%	1.22
69	9	11	17	19	-10.53%	4	8	-50.00%	7	9	-22.22%	\$539,000	\$500,000	7.80%	2.43
63-69	41	51	77	131	-41.22%	46	48	-4.17%	43	48	-10.42%	\$480,000	\$463,750	3.50%	1.79
70	9	5	15	9	66.67%	8	8	0.00%	8	12	-33.33%	\$601,000	\$468,750	28.21%	1.88
71	8	6	16	10	60.00%	8	11	-27.27%	2	12	-83.33%	\$634,975	\$520,000	22.11%	8.00
72	8	13	23	41	-43.90%	12	10	20.00%	11	16	-31.25%	\$890,000	\$684,000	30.12%	2.09
73	1	0	0	2	-100.00%	2	0	0.00%	2	2	0.00%	\$378,750	\$423,500	-10.57%	0.00
74	9	11	11	15	-26.67%	7	8	-12.50%	9	15	-40.00%	\$560,000	\$563,000	-0.53%	1.22
70-74	35	35	65	77	-15.58%	37	37	0.00%	32	57	-43.86%	\$610,000	\$563,000	8.35%	2.03
79	10	10	14	17	-17.65%	8	5	60.00%	4	6	-33.33%	\$580,000	\$560,000	3.57%	3.50
80	6	13	13	30	-56.67%	8	9	-11.11%	6	11	-45.45%	\$635,975	\$629,784	0.98%	2.17

81	13	14	21	29	-27.59%	5	7	-28.57%	5	8	-37.50%	\$495,000	\$487,000	1.64%	4.20
82	2	9	2	15	-86.67%	3	15	-80.00%	5	2	150.00%	\$350,000	\$282,000	24.11%	0.40
83	4	4	9	14	-35.71%	4	9	-55.56%	8	9	-11.11%	\$513,500	\$410,000	25.24%	1.13
84	0	0	2	2	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
85	3	11	14	20	-30.00%	4	7	-42.86%	5	7	-28.57%	\$550,000	\$580,000	-5.17%	2.80
86	19	14	37	47	-21.28%	23	16	43.75%	18	21	-14.29%	\$605,000	\$485,000	24.74%	2.06
87	20	35	30	64	-53.13%	17	34	-50.00%	13	38	-65.79%	\$549,900	\$505,500	8.78%	2.31
88	31	43	44	88	-50.00%	29	48	-39.58%	16	52	-69.23%	\$582,725	\$547,475	6.44%	2.75
89	47	75	78	151	-48.34%	46	84	-45.24%	35	123	-71.54%	\$500,000	\$501,000	-0.20%	2.23
79-89	155	228	264	477	-44.65%	147	235	-37.45%	115	277	-58.48%	\$540,000	\$510,000	5.88%	2.30
94	13	16	34	42	-19.05%	14	12	16.67%	17	21	-19.05%	\$529,950	\$620,000	-14.52%	2.00
95	5	3	6	7	-14.29%	3	4	-25.00%	0	4	-100.00%	\$0	\$807,500	-100.00%	0.00
94-95	18	19	40	49	-18.37%	17	16	6.25%	17	25	-32.00%	\$529,950	\$630,000	-15.88%	2.35
99	62	72	109	135	-19.26%	57	51	11.76%	68	59	15.25%	\$460,000	\$470,000	-2.13%	1.60
99	62	72	109	135	-19.26%	57	51	11.76%	68	59	15.25%	\$460,000	\$470,000	-2.13%	1.60
<b>All Pier Co</b>	<b>859</b>	<b>1,086</b>	<b>1,521</b>	<b>2,141</b>	<b>-28.96%</b>	<b>843</b>	<b>1,020</b>	<b>-17.35%</b>	<b>781</b>	<b>1,076</b>	<b>-27.42%</b>	<b>\$520,000</b>	<b>\$525,000</b>	<b>-0.95%</b>	<b>1.95</b>

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RES ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Oct 2023	New Oct 2022	Ttl Active Oct 2023	Ttl Active Oct 2022	% Change, Ttl Active	Pending Oct 2023	Pending Oct 2022	% Change, Pending	Closed Oct 2023	Closed Oct 2022	% Change, Closed	Median \$, Oct 2023	Median \$, Oct 2022	% Change, Median Price	Months of Inventory
1	13	25	22	46	-52.17%	10	16	-37.50%	7	28	-75.00%	\$810,000	\$820,000	-1.22%	3.14
2	2	7	14	11	27.27%	4	7	-42.86%	2	6	-66.67%	\$365,000	\$527,500	-30.81%	7.00
3	2	2	10	9	11.11%	4	6	-33.33%	4	6	-33.33%	\$1,100,000	\$888,000	23.87%	2.50
4	9	15	31	34	-8.82%	3	13	-76.92%	13	13	0.00%	\$540,000	\$399,000	35.34%	2.38
5	3	5	11	10	10.00%	5	2	150.00%	3	5	-40.00%	\$1,000,000	\$1,050,000	-4.76%	3.67
6	9	13	19	29	-34.48%	8	9	-11.11%	11	9	22.22%	\$1,060,000	\$770,000	37.66%	1.73
7	17	14	31	20	55.00%	10	17	-41.18%	7	10	-30.00%	\$920,000	\$790,000	16.46%	4.43
8	12	16	22	30	-26.67%	11	12	-8.33%	5	9	-44.44%	\$1,125,000	\$1,050,000	7.14%	4.40
9	15	9	24	28	-14.29%	13	16	-18.75%	6	15	-60.00%	\$585,000	\$420,000	39.29%	4.00
1-9	82	106	184	217	-15.21%	68	98	-30.61%	58	101	-42.57%	\$742,500	\$750,000	-1.00%	3.17
109	68	105	154	234	-34.19%	88	109	-19.27%	89	119	-25.21%	\$659,950	\$659,574	0.06%	1.73
111	15	22	28	37	-24.32%	13	21	-38.10%	12	19	-36.84%	\$542,450	\$575,000	-5.66%	2.33
114	16	15	17	32	-46.88%	17	17	0.00%	11	15	-26.67%	\$479,999	\$569,950	-15.78%	1.55
109-114	99	142	199	303	-34.32%	118	147	-19.73%	112	153	-26.80%	\$642,856	\$634,950	1.25%	1.78
119	11	23	27	45	-40.00%	15	20	-25.00%	19	15	26.67%	\$515,000	\$525,000	-1.90%	1.42
121	1	5	7	8	-12.50%	1	5	-80.00%	6	3	100.00%	\$649,750	\$550,000	18.14%	1.17
119-121	12	28	34	53	-35.85%	16	25	-36.00%	25	18	38.89%	\$525,000	\$537,500	-2.33%	1.36
12	6	6	13	12	8.33%	2	6	-66.67%	7	10	-30.00%	\$625,000	\$403,975	54.71%	1.86
12	6	6	13	12	8.33%	2	6	-66.67%	7	10	-30.00%	\$625,000	\$403,975	54.71%	1.86
122	18	22	39	60	-35.00%	16	18	-11.11%	14	18	-22.22%	\$427,500	\$659,975	-35.22%	2.79
123	2	4	6	8	-25.00%	4	3	33.33%	4	3	33.33%	\$465,210	\$455,000	2.24%	1.50
124	6	7	12	17	-29.41%	5	6	-16.67%	3	5	-40.00%	\$515,000	\$575,000	-10.43%	4.00
125	1	1	5	1	400.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
126	1	1	1	1	0.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
127	0	0	1	2	-50.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
128	2	2	3	3	0.00%	0	1	-100.00%	0	2	-100.00%	\$0	\$372,250	-100.00%	0.00
129	1	1	2	2	0.00%	0	1	-100.00%	2	1	100.00%	\$1,014,750	\$410,000	147.50%	1.00
134	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
135	1	3	1	1	0.00%	1	2	-50.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
122-135	32	41	70	96	-27.08%	28	31	-9.68%	23	29	-20.69%	\$460,000	\$575,000	-20.00%	3.04
13	4	7	7	8	-12.50%	2	5	-60.00%	1	4	-75.00%	\$430,000	\$528,975	-18.71%	7.00
14	4	1	3	2	50.00%	4	2	100.00%	1	3	-66.67%	\$780,000	\$685,000	13.87%	3.00
15	0	0	0	0	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
16	4	7	7	11	-36.36%	5	5	0.00%	5	7	-28.57%	\$670,000	\$605,000	10.74%	1.40
17	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
18	4	4	8	5	60.00%	7	4	75.00%	0	4	-100.00%	\$0	\$625,000	-100.00%	0.00
19	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
20	0	0	2	0	0.00%	0	0	0.00%	1	0	0.00%	\$650,000	\$0	0.00%	2.00
21	6	5	11	5	120.00%	0	4	-100.00%	1	3	-66.67%	\$510,000	\$710,000	-28.17%	11.00
22	8	3	8	7	14.29%	9	4	125.00%	7	9	-22.22%	\$705,000	\$549,750	28.24%	1.14
23	4	9	11	8	37.50%	5	5	0.00%	5	7	-28.57%	\$545,000	\$602,000	-9.47%	2.20
24	7	7	10	14	-28.57%	7	5	40.00%	3	3	0.00%	\$550,000	\$691,800	-20.50%	3.33
25	5	6	9	7	28.57%	2	7	-71.43%	0	4	-100.00%	\$0	\$533,437	-100.00%	0.00
13-25	46	49	76	67	13.43%	41	42	-2.38%	24	44	-45.45%	\$612,000	\$566,250	8.08%	3.17
26	10	6	9	13	-30.77%	6	4	50.00%	6	6	0.00%	\$443,000	\$562,500	-21.24%	1.50
27	11	8	6	7	-14.29%	10	4	150.00%	6	2	200.00%	\$510,000	\$507,225	0.55%	1.00
28	4	3	2	7	-71.43%	6	6	0.00%	5	11	-54.55%	\$400,000	\$450,000	-11.11%	0.40

29	0	2	1	2	-50.00%	0	2	-100.00%	0	1	-100.00%	\$0	\$412,000	-100.00%	0.00
30	8	4	10	5	100.00%	4	3	33.33%	3	4	-25.00%	\$480,000	\$390,125	23.04%	3.33
26-30	33	23	28	34	-17.65%	26	19	36.84%	20	24	-16.67%	\$474,500	\$465,000	2.04%	1.40
31	6	10	9	12	-25.00%	9	7	28.57%	5	3	66.67%	\$615,000	\$600,000	2.50%	1.80
32	9	9	15	11	36.36%	7	12	-41.67%	5	5	0.00%	\$749,900	\$835,000	-10.19%	3.00
33	10	12	9	17	-47.06%	11	6	83.33%	6	6	0.00%	\$572,000	\$612,500	-6.61%	1.50
34	4	10	10	18	-44.44%	4	8	-50.00%	6	11	-45.45%	\$662,500	\$619,000	7.03%	1.67
35	2	10	5	13	-61.54%	5	5	0.00%	14	3	366.67%	\$620,000	\$651,000	-4.76%	0.36
31-35	31	51	48	71	-32.39%	36	38	-5.26%	36	28	28.57%	\$622,500	\$617,000	0.89%	1.33
36	7	12	10	23	-56.52%	9	18	-50.00%	11	10	10.00%	\$530,000	\$545,000	-2.75%	0.91
37	6	12	10	17	-41.18%	6	8	-25.00%	6	6	0.00%	\$417,500	\$457,500	-8.74%	1.67
38	11	15	16	20	-20.00%	11	17	-35.29%	12	4	200.00%	\$530,000	\$441,250	20.11%	1.33
39	7	6	17	17	0.00%	7	9	-22.22%	4	8	-50.00%	\$1,009,475	\$612,500	64.81%	4.25
40	7	3	4	11	-63.64%	5	6	-16.67%	2	4	-50.00%	\$480,000	\$367,450	30.63%	2.00
36-40	38	48	57	88	-35.23%	38	58	-34.48%	35	32	9.38%	\$525,000	\$510,000	2.94%	1.63
41	4	2	9	7	28.57%	2	1	100.00%	1	3	-66.67%	\$195,000	\$385,000	-49.35%	9.00
42	9	10	6	20	-70.00%	13	5	160.00%	10	11	-9.09%	\$535,900	\$530,000	1.11%	0.60
43	6	8	24	19	26.32%	3	8	-62.50%	9	8	12.50%	\$699,950	\$569,992	22.80%	2.67
44	1	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
41-44	20	20	39	47	-17.02%	18	14	28.57%	20	22	-9.09%	\$560,000	\$514,500	8.84%	1.95
45	10	9	9	19	-52.63%	7	11	-36.36%	9	7	28.57%	\$411,500	\$475,000	-13.37%	1.00
46	2	2	2	3	-33.33%	1	0	0.00%	1	1	0.00%	\$280,000	\$380,000	-26.32%	2.00
47	8	6	8	10	-20.00%	7	9	-22.22%	5	7	-28.57%	\$389,500	\$399,900	-2.60%	1.60
48	1	4	1	5	-80.00%	2	3	-33.33%	1	3	-66.67%	\$355,000	\$387,995	-8.50%	1.00
49	4	2	3	5	-40.00%	5	3	66.67%	5	3	66.67%	\$399,500	\$443,000	-9.82%	0.60
50	4	2	5	5	0.00%	6	6	0.00%	6	2	200.00%	\$345,000	\$327,499	5.34%	0.83
51	11	11	14	18	-22.22%	9	9	0.00%	9	8	12.50%	\$375,000	\$324,250	15.65%	1.56
52	6	11	9	18	-50.00%	9	10	-10.00%	9	9	0.00%	\$385,000	\$388,000	-0.77%	1.00
53	8	9	12	12	0.00%	6	15	-60.00%	7	7	0.00%	\$435,000	\$460,000	-5.43%	1.71
54	1	3	3	8	-62.50%	1	4	-75.00%	2	2	0.00%	\$377,500	\$381,475	-1.04%	1.50
45-54	55	59	66	103	-35.92%	53	70	-24.29%	54	49	10.20%	\$385,000	\$400,000	-3.75%	1.22
55	9	6	9	10	-10.00%	7	5	40.00%	4	7	-42.86%	\$437,750	\$416,000	5.23%	2.25
56	5	2	5	8	-37.50%	6	0	0.00%	4	5	-20.00%	\$315,000	\$399,500	-21.15%	1.25
57	1	2	1	1	0.00%	0	1	-100.00%	2	1	100.00%	\$385,000	\$449,000	-14.25%	0.50
58	2	6	5	12	-58.33%	5	5	0.00%	6	11	-45.45%	\$407,500	\$423,500	-3.78%	0.83
59	4	11	9	16	-43.75%	5	9	-44.44%	5	7	-28.57%	\$440,000	\$408,000	7.84%	1.80
60	9	8	8	15	-46.67%	8	13	-38.46%	4	10	-60.00%	\$402,500	\$419,500	-4.05%	2.00
61	7	7	8	14	-42.86%	13	5	160.00%	8	10	-20.00%	\$392,000	\$410,000	-4.39%	1.00
62	3	12	8	16	-50.00%	3	10	-70.00%	10	6	66.67%	\$381,000	\$422,000	-9.72%	0.80
55-62	40	54	53	92	-42.39%	47	48	-2.08%	43	57	-24.56%	\$397,000	\$416,000	-4.57%	1.23
63	9	10	14	15	-6.67%	14	12	16.67%	12	9	33.33%	\$410,000	\$369,000	11.11%	1.17
64	5	3	8	15	-46.67%	5	6	-16.67%	7	10	-30.00%	\$429,000	\$463,750	-7.49%	1.14
65	2	4	2	6	-66.67%	5	6	-16.67%	1	4	-75.00%	\$515,000	\$677,500	-23.99%	2.00
66	1	0	4	7	-42.86%	0	1	-100.00%	1	2	-50.00%	\$400,000	\$500,000	-20.00%	4.00
67	3	6	9	20	-55.00%	3	3	0.00%	6	2	200.00%	\$552,500	\$518,000	6.66%	1.50
68	8	14	11	35	-68.57%	12	10	20.00%	9	8	12.50%	\$495,000	\$495,000	0.00%	1.22
69	9	11	17	19	-10.53%	4	8	-50.00%	7	9	-22.22%	\$539,000	\$500,000	7.80%	2.43
63-69	37	48	65	117	-44.44%	43	46	-6.52%	43	44	-2.27%	\$480,000	\$482,450	-0.51%	1.51
70	9	5	15	8	87.50%	6	7	-14.29%	8	10	-20.00%	\$601,000	\$481,225	24.89%	1.88
71	8	6	16	10	60.00%	8	8	0.00%	2	9	-77.78%	\$634,975	\$600,000	5.83%	8.00
72	8	13	22	41	-46.34%	12	9	33.33%	11	16	-31.25%	\$890,000	\$684,000	30.12%	2.00
73	1	0	0	2	-100.00%	2	0	0.00%	2	2	0.00%	\$378,750	\$423,500	-10.57%	0.00

74	8	10	11	15	-26.67%	6	8	-25.00%	9	15	-40.00%	\$560,000	\$563,000	-0.53%	1.22
70-74	34	34	64	76	-15.79%	34	32	6.25%	32	52	-38.46%	\$610,000	\$566,900	7.60%	2.00
79	10	10	14	17	-17.65%	8	5	60.00%	4	6	-33.33%	\$580,000	\$560,000	3.57%	3.50
80	6	12	13	29	-55.17%	8	9	-11.11%	6	11	-45.45%	\$635,975	\$629,784	0.98%	2.17
81	11	13	17	19	-10.53%	4	6	-33.33%	3	8	-62.50%	\$725,000	\$487,000	48.87%	5.67
82	1	9	0	14	-100.00%	2	15	-86.67%	4	0	0.00%	\$372,500	\$0	0.00%	0.00
83	4	3	7	11	-36.36%	3	7	-57.14%	7	5	40.00%	\$525,000	\$500,000	5.00%	1.00
84	0	0	2	2	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
85	2	10	13	19	-31.58%	3	6	-50.00%	5	6	-16.67%	\$550,000	\$588,000	-6.46%	2.60
86	19	13	36	44	-18.18%	22	16	37.50%	17	21	-19.05%	\$610,000	\$485,000	25.77%	2.12
87	18	33	27	59	-54.24%	17	32	-46.88%	12	37	-67.57%	\$549,950	\$506,000	8.69%	2.25
88	29	43	42	87	-51.72%	26	48	-45.83%	14	49	-71.43%	\$632,750	\$550,000	15.05%	3.00
89	45	68	76	144	-47.22%	43	80	-46.25%	33	115	-71.30%	\$507,000	\$510,000	-0.59%	2.30
79-89	145	214	247	445	-44.49%	136	225	-39.56%	105	258	-59.30%	\$550,000	\$526,507	4.46%	2.35
94	12	15	32	38	-15.79%	14	12	16.67%	15	20	-25.00%	\$530,000	\$625,000	-15.20%	2.13
95	4	3	6	7	-14.29%	2	4	-50.00%	0	4	-100.00%	\$0	\$807,500	-100.00%	0.00
94-95	16	18	38	45	-15.56%	16	16	0.00%	15	24	-37.50%	\$530,000	\$635,000	-16.54%	2.53
99	62	71	108	131	-17.56%	56	51	9.80%	66	58	13.79%	\$460,000	\$472,250	-2.59%	1.64
99	62	71	108	131	-17.56%	56	51	9.80%	66	58	13.79%	\$460,000	\$472,250	-2.59%	1.64
All Pier Co	788	1,012	1,389	1,997	-30.45%	776	966	-19.67%	718	1,003	-28.41%	\$530,000	\$535,000	-0.93%	1.93

Breakouts: PIERCE MAP AREAS						Northwest Multiple Listing Service - October 2023									
CONDO ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Oct 2023	New Oct 2022	Ttl Active Oct 2023	Ttl Active Oct 2022	% Change, Ttl Active	Pending Oct 2023	Pending Oct 2022	% Change, Pending	Closed Oct 2023	Closed Oct 2022	% Change, Closed	Median \$, Oct 2023	Median \$, Oct 2022	% Change, Median Price	Months of Inventory
1	1	4	4	4	0.00%	0	1	-100.00%	1	3	-66.67%	\$350,000	\$556,250	-37.08%	4.00
2	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
3	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
4	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
5	1	0	0	1	-100.00%	1	1	0.00%	1	0	0.00%	\$480,000	\$0	0.00%	0.00
6	1	2	2	7	-71.43%	1	1	0.00%	2	1	100.00%	\$594,750	\$425,000	39.94%	1.00
7	0	0	0	1	-100.00%	0	0	0.00%	2	0	0.00%	\$622,500	\$0	0.00%	0.00
8	0	1	0	2	-100.00%	0	1	-100.00%	0	3	-100.00%	\$0	\$800,000	-100.00%	0.00
9	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
1-9	3	7	6	15	-60.00%	2	4	-50.00%	6	7	-14.29%	\$478,250	\$575,000	-16.83%	1.00
109	9	3	8	11	-27.27%	9	3	200.00%	8	5	60.00%	\$395,000	\$440,000	-10.23%	1.00
111	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
114	3	0	2	1	100.00%	3	1	200.00%	3	1	200.00%	\$475,000	\$435,000	9.20%	0.67
109-114	12	3	10	12	-16.67%	12	4	200.00%	11	6	83.33%	\$424,900	\$437,500	-2.88%	0.91
119	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
121	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
119-121	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
12	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
12	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
122	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
123	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
124	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
125	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00

126	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
127	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
128	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
129	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
134	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
135	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
122-135	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
13	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
14	3	1	3	1	200.00%	0	0	0.00%	0	1	-100.00%	\$0	\$1,100,000	-100.00%	0.00
15	1	14	5	13	-61.54%	2	3	-33.33%	1	5	-80.00%	\$678,000	\$703,811	-3.67%	5.00
16	0	0	1	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
17	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
18	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
19	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
20	8	1	12	4	200.00%	7	3	133.33%	3	2	50.00%	\$549,900	\$343,000	60.32%	4.00
21	2	1	1	4	-75.00%	1	2	-50.00%	1	0	0.00%	\$490,000	\$0	0.00%	1.00
22	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
23	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
24	3	4	3	6	-50.00%	4	1	300.00%	3	0	0.00%	\$408,000	\$0	0.00%	1.00
25	0	1	1	2	-50.00%	0	2	-100.00%	1	1	0.00%	\$435,000	\$925,000	-52.97%	1.00
13-25	17	22	26	30	-13.33%	14	11	27.27%	9	9	0.00%	\$490,000	\$703,811	-30.38%	2.89
26	2	0	2	0	0.00%	1	0	0.00%	2	0	0.00%	\$332,500	\$0	0.00%	1.00
27	1	0	1	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
28	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
29	2	2	6	4	50.00%	1	0	0.00%	0	1	-100.00%	\$0	\$649,500	-100.00%	0.00
30	1	1	7	2	250.00%	1	2	-50.00%	1	1	0.00%	\$535,000	\$269,950	98.18%	7.00
26-30	6	3	16	6	166.67%	3	2	50.00%	3	2	50.00%	\$345,000	\$459,725	-24.96%	5.33
31	2	0	6	1	500.00%	1	1	0.00%	2	1	100.00%	\$385,000	\$324,000	18.83%	3.00
32	0	0	4	0	0.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
33	1	0	2	1	100.00%	3	0	0.00%	2	2	0.00%	\$471,250	\$242,000	94.73%	1.00
34	1	3	1	3	-66.67%	1	3	-66.67%	3	2	50.00%	\$551,000	\$456,850	20.61%	0.33
35	1	0	1	1	0.00%	1	0	0.00%	2	0	0.00%	\$659,500	\$0	0.00%	0.50
31-35	5	3	14	6	133.33%	7	4	75.00%	9	5	80.00%	\$551,000	\$324,000	70.06%	1.56
36	3	6	5	6	-16.67%	6	5	20.00%	4	5	-20.00%	\$451,250	\$300,000	50.42%	1.25
37	3	0	3	0	0.00%	0	2	-100.00%	0	2	-100.00%	\$0	\$351,475	-100.00%	0.00
38	0	0	0	0	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$515,000	-100.00%	0.00
39	1	2	4	3	33.33%	0	1	-100.00%	0	1	-100.00%	\$0	\$421,000	-100.00%	0.00
40	0	1	3	1	200.00%	0	1	-100.00%	1	1	0.00%	\$285,000	\$325,000	-12.31%	3.00
36-40	7	9	15	10	50.00%	6	9	-33.33%	5	10	-50.00%	\$440,000	\$351,475	25.19%	3.00
41	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
42	3	2	4	3	33.33%	3	0	0.00%	3	3	0.00%	\$355,000	\$350,000	1.43%	1.33
43	0	0	0	0	0.00%	1	0	0.00%	1	0	0.00%	\$380,000	\$0	0.00%	0.00
44	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
41-44	3	2	4	3	33.33%	4	0	0.00%	4	3	33.33%	\$367,500	\$350,000	5.00%	1.00
45	1	1	3	1	200.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
46	0	1	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
47	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
48	0	0	2	1	100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
49	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
50	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
51	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
52	0	0	1	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00

53	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
54	0	2	0	2	-100.00%	0	1	-100.00%	1	0	0.00%	\$405,000	\$0	0.00%	0.00
45-54	1	4	6	5	20.00%	0	2	-100.00%	1	0	0.00%	\$405,000	\$0	0.00%	6.00
55	0	0	1	1	0.00%	0	0	0.00%	0	1	-100.00%	\$0	\$435,000	-100.00%	0.00
56	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
57	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
58	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
59	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
60	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
61	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
62	0	1	1	0	0.00%	0	1	-100.00%	1	0	0.00%	\$250,000	\$0	0.00%	1.00
55-62	0	1	2	1	100.00%	0	1	-100.00%	1	1	0.00%	\$250,000	\$435,000	-42.53%	2.00
63	2	0	2	1	100.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
64	1	2	6	2	200.00%	2	2	0.00%	0	2	-100.00%	\$0	\$353,750	-100.00%	0.00
65	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
66	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
67	1	0	4	9	-55.56%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
68	0	1	0	2	-100.00%	0	0	0.00%	0	2	-100.00%	\$0	\$360,625	-100.00%	0.00
69	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
63-69	4	3	12	14	-14.29%	3	2	50.00%	0	4	-100.00%	\$0	\$358,750	-100.00%	0.00
70	0	0	0	1	-100.00%	2	1	100.00%	0	2	-100.00%	\$0	\$387,000	-100.00%	0.00
71	0	0	0	0	0.00%	0	3	-100.00%	0	3	-100.00%	\$0	\$359,900	-100.00%	0.00
72	0	0	1	0	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
73	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
74	1	1	0	0	0.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
70-74	1	1	1	1	0.00%	3	5	-40.00%	0	5	-100.00%	\$0	\$359,950	-100.00%	0.00
79	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
80	0	1	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
81	2	1	4	10	-60.00%	1	1	0.00%	2	0	0.00%	\$489,975	\$0	0.00%	2.00
82	1	0	2	1	100.00%	1	0	0.00%	1	2	-50.00%	\$299,000	\$282,000	6.03%	2.00
83	0	1	2	3	-33.33%	1	2	-50.00%	1	4	-75.00%	\$168,000	\$312,450	-46.23%	2.00
84	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
85	1	1	1	1	0.00%	1	1	0.00%	0	1	-100.00%	\$0	\$310,000	-100.00%	0.00
86	0	1	1	3	-66.67%	1	0	0.00%	1	0	0.00%	\$395,000	\$0	0.00%	1.00
87	2	2	3	5	-40.00%	0	2	-100.00%	1	1	0.00%	\$322,500	\$314,000	2.71%	3.00
88	2	0	2	1	100.00%	3	0	0.00%	2	3	-33.33%	\$379,949	\$360,000	5.54%	1.00
89	2	7	2	7	-71.43%	3	4	-25.00%	2	8	-75.00%	\$472,500	\$317,500	48.82%	1.00
79-89	10	14	17	32	-46.88%	11	10	10.00%	10	19	-47.37%	\$397,450	\$314,000	26.58%	1.70
94	1	1	2	4	-50.00%	0	0	0.00%	2	1	100.00%	\$377,500	\$450,000	-16.11%	1.00
95	1	0	0	0	0.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
94-95	2	1	2	4	-50.00%	1	0	0.00%	2	1	100.00%	\$377,500	\$450,000	-16.11%	1.00
99	0	1	1	4	-75.00%	1	0	0.00%	2	1	100.00%	\$342,500	\$410,000	-16.46%	0.50
99	0	1	1	4	-75.00%	1	0	0.00%	2	1	100.00%	\$342,500	\$410,000	-16.46%	0.50
<b>All Pier Co</b>	<b>71</b>	<b>74</b>	<b>132</b>	<b>144</b>	<b>-8.33%</b>	<b>67</b>	<b>54</b>	<b>24.07%</b>	<b>63</b>	<b>73</b>	<b>-13.70%</b>	<b>\$420,000</b>	<b>\$369,000</b>	<b>13.82%</b>	<b>2.10</b>