

| Breakouts: WHATCOM MAP AREAS |              |              |                     |                     |                      | Northwest Multiple Listing Service - March 2023 |                  |                   |                 |                 |                  |                     |                     |                        |                     |
|------------------------------|--------------|--------------|---------------------|---------------------|----------------------|---|------------------|-------------------|-----------------|-----------------|------------------|---------------------|---------------------|------------------------|---------------------|
| RES+CONDO                    | LISTINGS     |              |                     |                     |                      | PENDING SALES                                   |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                     | New Mar 2023 | New Mar 2022 | Ttl Active Mar 2023 | Ttl Active Mar 2022 | % Change, Ttl Active | Pending Mar 2023                                | Pending Mar 2022 | % Change, Pending | Closed Mar 2023 | Closed Mar 2022 | % Change, Closed | Median \$, Mar 2023 | Median \$, Mar 2022 | % Change, Median Price | Months of Inventory |
| 850                          | 14           | 22           | 15                  | 8                   | 87.50%               | 10  | 17               | -41.18%           | 12              | 16              | -25.00%          | \$570,000           | \$552,500           | 3.17%                  | 1.25                |
| 855                          | 8            | 6            | 7                   | 3                   | 133.33%              | 6   | 5                | 20.00%            | 2               | 4               | -50.00%          | \$565,500           | \$481,750           | 17.38%                 | 3.50                |
| 860                          | 102          | 138          | 109                 | 44                  | 147.73%              | 82  | 113              | -27.43%           | 76              | 97              | -21.65%          | \$602,450           | \$680,000           | -11.40%                | 1.43                |
| 865                          | 10           | 14           | 15                  | 6                   | 150.00%              | 13  | 12               | 8.33%             | 10              | 16              | -37.50%          | \$848,500           | \$607,000           | 39.79%                 | 1.50                |
| 870                          | 39           | 48           | 53                  | 32                  | 65.63%               | 43  | 47               | -8.51%            | 34              | 36              | -5.56%           | \$620,700           | \$719,500           | -13.73%                | 1.56                |
| 871                          | 4            | 2            | 5                   | 3                   | 66.67%               | 2   | 1                | 100.00%           | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 880                          | 60           | 53           | 98                  | 36                  | 172.22%              | 49  | 42               | 16.67%            | 25              | 31              | -19.35%          | \$560,010           | \$536,000           | 4.48%                  | 3.92                |
| 881                          | 4            | 3            | 17                  | 9                   | 88.89%               | 3   | 4                | -25.00%           | 1               | 5               | -80.00%          | \$280,000           | \$675,000           | -58.52%                | 17.00               |
| 885                          | 27           | 44           | 45                  | 25                  | 80.00%               | 34  | 30               | 13.33%            | 24              | 28              | -14.29%          | \$611,250           | \$547,475           | 11.65%                 | 1.88                |
| 890                          | 10           | 22           | 25                  | 12                  | 108.33%              | 9   | 16               | -43.75%           | 14              | 13              | 7.69%            | \$410,000           | \$476,000           | -13.87%                | 1.79                |
| 895                          | 42           | 38           | 57                  | 40                  | 42.50%               | 22  | 35               | -37.14%           | 21              | 30              | -30.00%          | \$310,000           | \$357,500           | -13.29%                | 2.71                |
| <b>All What Co</b>           | <b>320</b>   | <b>390</b>   | <b>446</b>          | <b>218</b>          | <b>104.59%</b>       | <b>273</b>                                      | <b>322</b>       | <b>-15.22%</b>    | <b>219</b>      | <b>276</b>      | <b>-20.65%</b>   | <b>\$560,010</b>    | <b>\$619,975</b>    | <b>-9.67%</b>          | <b>2.04</b>         |

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| RES ONLY                     | LISTINGS     |              |                     |                     |                      | PENDING SALES                                   |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                     | New Mar 2023 | New Mar 2022 | Ttl Active Mar 2023 | Ttl Active Mar 2022 | % Change, Ttl Active | Pending Mar 2023                                | Pending Mar 2022 | % Change, Pending | Closed Mar 2023 | Closed Mar 2022 | % Change, Closed | Median \$, Mar 2023 | Median \$, Mar 2022 | % Change, Median Price | Months of Inventory |
| 850                          | 13           | 19           | 14                  | 7                   | 100.00%              | 8   | 14               | -42.86%           | 11              | 12              | -8.33%           | \$570,000           | \$602,850           | -5.45%                 | 1.27                |
| 855                          | 8            | 6            | 6                   | 3                   | 100.00%              | 6   | 5                | 20.00%            | 2               | 4               | -50.00%          | \$565,500           | \$481,750           | 17.38%                 | 3.00                |
| 860                          | 72           | 110          | 77                  | 35                  | 120.00%              | 58  | 89               | -34.83%           | 56              | 77              | -27.27%          | \$633,500           | \$705,000           | -10.14%                | 1.38                |
| 865                          | 10           | 9            | 11                  | 5                   | 120.00%              | 12  | 7                | 71.43%            | 9               | 13              | -30.77%          | \$950,000           | \$624,000           | 52.24%                 | 1.22                |
| 870                          | 35           | 48           | 50                  | 32                  | 56.25%               | 37  | 46               | -19.57%           | 33              | 36              | -8.33%           | \$631,400           | \$719,500           | -12.24%                | 1.52                |
| 871                          | 4            | 2            | 5                   | 3                   | 66.67%               | 2   | 1                | 100.00%           | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 880                          | 47           | 45           | 81                  | 30                  | 170.00%              | 40  | 37               | 8.11%             | 22              | 26              | -15.38%          | \$565,005           | \$557,100           | 1.42%                  | 3.68                |
| 881                          | 4            | 1            | 16                  | 7                   | 128.57%              | 3   | 4                | -25.00%           | 1               | 5               | -80.00%          | \$280,000           | \$675,000           | -58.52%                | 16.00               |
| 885                          | 24           | 40           | 36                  | 23                  | 56.52%               | 31  | 28               | 10.71%            | 21              | 26              | -19.23%          | \$637,500           | \$569,250           | 11.99%                 | 1.71                |
| 890                          | 10           | 21           | 24                  | 12                  | 100.00%              | 9   | 15               | -40.00%           | 13              | 12              | 8.33%            | \$440,000           | \$495,500           | -11.20%                | 1.85                |
| 895                          | 41           | 38           | 57                  | 40                  | 42.50%               | 19  | 35               | -45.71%           | 20              | 30              | -33.33%          | \$353,500           | \$357,500           | -1.12%                 | 2.85                |
| <b>All What Co</b>           | <b>268</b>   | <b>339</b>   | <b>377</b>          | <b>197</b>          | <b>91.37%</b>        | <b>225</b>                                      | <b>281</b>       | <b>-19.93%</b>    | <b>188</b>      | <b>241</b>      | <b>-21.99%</b>   | <b>\$585,000</b>    | <b>\$635,000</b>    | <b>-7.87%</b>          | <b>2.01</b>         |

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| CONDO ONLY                   | LISTINGS     |              |                     |                     |                      | PENDING SALES                                   |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                     | New Mar 2023 | New Mar 2022 | Ttl Active Mar 2023 | Ttl Active Mar 2022 | % Change, Ttl Active | Pending Mar 2023                                | Pending Mar 2022 | % Change, Pending | Closed Mar 2023 | Closed Mar 2022 | % Change, Closed | Median \$, Mar 2023 | Median \$, Mar 2022 | % Change, Median Price | Months of Inventory |
| 850                          | 1            | 3            | 1                   | 1                   | 0.00%                | 2   | 3                | -33.33%           | 1               | 4               | -75.00%          | \$242,000           | \$361,000           | -32.96%                | 1.00                |
| 855                          | 0            | 0            | 1                   | 0                   | 0.00%                | 0   | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 860                          | 30           | 28           | 32                  | 9                   | 255.56%              | 24  | 24               | 0.00%             | 20              | 20              | 0.00%            | \$357,500           | \$344,500           | 3.77%                  | 1.60                |
| 865                          | 0            | 5            | 4                   | 1                   | 300.00%              | 1   | 5                | -80.00%           | 1               | 3               | -66.67%          | \$550,000           | \$520,000           | 5.77%                  | 4.00                |
| 870                          | 4            | 0            | 3                   | 0                   | 0.00%                | 6   | 1                | 500.00%           | 1               | 0               | 0.00%            | \$440,000           | \$0                 | 0.00%                  | 3.00                |
| 871                          | 0            | 0            | 0                   | 0                   | 0.00%                | 0   | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 880                          | 13           | 8            | 17                  | 6                   | 183.33%              | 9   | 5                | 80.00%            | 3               | 5               | -40.00%          | \$335,000           | \$399,900           | -16.23%                | 5.67                |
| 881                          | 0            | 2            | 1                   | 2                   | -50.00%              | 0   | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 885                          | 3            | 4            | 9                   | 2                   | 350.00%              | 3   | 2                | 50.00%            | 3               | 2               | 50.00%           | \$444,000           | \$509,950           | -12.93%                | 3.00                |
| 890                          | 0            | 1            | 1                   | 0                   | 0.00%                | 0   | 1                | -100.00%          | 1               | 1               | 0.00%            | \$289,000           | \$270,000           | 7.04%                  | 1.00                |
| 895                          | 1            | 0            | 0                   | 0                   | 0.00%                | 3   | 0                | 0.00%             | 1               | 0               | 0.00%            | \$245,000           | \$0                 | 0.00%                  | 0.00                |
| <b>All What Co</b>           | <b>52</b>    | <b>51</b>    | <b>69</b>           | <b>21</b>           | <b>228.57%</b>       | <b>48</b>                                       | <b>41</b>        | <b>17.07%</b>     | <b>31</b>       | <b>35</b>       | <b>-11.43%</b>   | <b>\$350,000</b>    | <b>\$362,000</b>    | <b>-3.31%</b>          | <b>2.23</b>         |