

| Breakouts: GRAYS HARBOR MAP AREAS |              |              |                     |                     |                      | Northwest Multiple Listing Service - February 2023 |                  |                   |                 |                 |                  |                     |                     |                        |                     |
|-----------------------------------|--------------|--------------|---------------------|---------------------|----------------------|--|------------------|-------------------|-----------------|-----------------|------------------|---------------------|---------------------|------------------------|---------------------|
| RES+CONDO                         | LISTINGS     |              |                     |                     |                      | PENDING SALES                                      |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                          | New Feb 2023 | New Feb 2022 | Ttl Active Feb 2023 | Ttl Active Feb 2022 | % Change, Ttl Active | Pending Feb 2023                                   | Pending Feb 2022 | % Change, Pending | Closed Feb 2023 | Closed Feb 2022 | % Change, Closed | Median \$, Feb 2023 | Median \$, Feb 2022 | % Change, Median Price | Months of Inventory |
| 190                               | 0            | 1            | 0                   | 1                   | -100.00%             | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 191                               | 8            | 6            | 10                  | 4                   | 150.00%              | 1  | 2                | -50.00%           | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 192                               | 2            | 3            | 5                   | 3                   | 66.67%               | 2  | 3                | -33.33%           | 0               | 1               | -100.00%         | \$0                 | \$99,000            | -100.00%               | 0.00                |
| 193                               | 0            | 0            | 0                   | 1                   | -100.00%             | 0  | 0                | 0.00%             | 0               | 1               | -100.00%         | \$0                 | \$390,000           | -100.00%               | 0.00                |
| 194                               | 38           | 52           | 100                 | 89                  | 12.36%               | 40   | 35               | 14.29%            | 24              | 31              | -22.58%          | \$398,725           | \$395,000           | 0.94%                  | 4.17                |
| 195                               | 0            | 1            | 1                   | 1                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 196                               | 0            | 0            | 1                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 197                               | 9            | 16           | 25                  | 12                  | 108.33%              | 20   | 26               | -23.08%           | 10              | 13              | -23.08%          | \$192,500           | \$250,000           | -23.00%                | 2.50                |
| 198                               | 18           | 22           | 28                  | 18                  | 55.56%               | 29   | 24               | 20.83%            | 17              | 17              | 0.00%            | \$270,000           | \$180,550           | 49.54%                 | 1.65                |
| 199                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 200                               | 13           | 9            | 32                  | 2                   | 1500.00%             | 12   | 11               | 9.09%             | 7               | 7               | 0.00%            | \$289,000           | \$365,000           | -20.82%                | 4.57                |
| 201                               | 4            | 2            | 15                  | 1                   | 1400.00%             | 5  | 5                | 0.00%             | 9               | 6               | 50.00%           | \$329,000           | \$342,500           | -3.94%                 | 1.67                |
| 202                               | 2            | 0            | 4                   | 1                   | 300.00%              | 5  | 3                | 66.67%            | 0               | 3               | -100.00%         | \$0                 | \$310,000           | -100.00%               | 0.00                |
| 203                               | 9            | 11           | 18                  | 11                  | 63.64%               | 12   | 10               | 20.00%            | 3               | 12              | -75.00%          | \$345,000           | \$417,500           | -17.37%                | 6.00                |
| 204                               | 2            | 2            | 2                   | 3                   | -33.33%              | 3  | 7                | -57.14%           | 1               | 2               | -50.00%          | \$530,000           | \$444,500           | 19.24%                 | 2.00                |
| 205                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 206                               | 6            | 11           | 14                  | 7                   | 100.00%              | 6  | 12               | -50.00%           | 5               | 3               | 66.67%           | \$308,000           | \$285,000           | 8.07%                  | 2.80                |
| 208                               | 0            | 0            | 0                   | 1                   | -100.00%             | 1  | 2                | -50.00%           | 1               | 2               | -50.00%          | \$210,000           | \$108,000           | 94.44%                 | 0.00                |
| 214                               | 0            | 2            | 1                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 215                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 216                               | 0            | 0            | 1                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 217                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 218                               | 1            | 0            | 4                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 219                               | 2            | 6            | 8                   | 4                   | 100.00%              | 0  | 4                | -100.00%          | 4               | 2               | 100.00%          | \$293,000           | \$515,000           | -43.11%                | 2.00                |
| 220                               | 0            | 0            | 2                   | 0                   | 0.00%                | 2  | 0                | 0.00%             | 0               | 1               | -100.00%         | \$0                 | \$355,000           | -100.00%               | 0.00                |
| <b>All Gray Co</b>                | <b>114</b>   | <b>144</b>   | <b>271</b>          | <b>159</b>          | <b>70.44%</b>        | <b>138</b>   | <b>144</b>       | <b>-4.17%</b>     | <b>81</b>       | <b>101</b>      | <b>-19.80%</b>   | <b>\$297,000</b>    | <b>\$350,000</b>    | <b>-15.14%</b>         | <b>3.35</b>         |

| Breakouts: GRAYS HARBOR MAP AREAS |              |              |                     |                     |                      | Northwest Multiple Listing Service - February 2023 |                  |                   |                 |                 |                  |                     |                     |                        |                     |
|-----------------------------------|--------------|--------------|---------------------|---------------------|----------------------|--|------------------|-------------------|-----------------|-----------------|------------------|---------------------|---------------------|------------------------|---------------------|
| RES ONLY                          | LISTINGS     |              |                     |                     |                      | PENDING SALES                                      |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                          | New Feb 2023 | New Feb 2022 | Ttl Active Feb 2023 | Ttl Active Feb 2022 | % Change, Ttl Active | Pending Feb 2023                                   | Pending Feb 2022 | % Change, Pending | Closed Feb 2023 | Closed Feb 2022 | % Change, Closed | Median \$, Feb 2023 | Median \$, Feb 2022 | % Change, Median Price | Months of Inventory |
| 190                               | 0            | 1            | 0                   | 1                   | -100.00%             | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 191                               | 8            | 6            | 7                   | 4                   | 75.00%               | 1  | 2                | -50.00%           | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 192                               | 2            | 3            | 5                   | 3                   | 66.67%               | 2  | 3                | -33.33%           | 0               | 1               | -100.00%         | \$0                 | \$99,000            | -100.00%               | 0.00                |
| 193                               | 0            | 0            | 0                   | 1                   | -100.00%             | 0  | 0                | 0.00%             | 0               | 1               | -100.00%         | \$0                 | \$390,000           | -100.00%               | 0.00                |
| 194                               | 33           | 46           | 89                  | 78                  | 14.10%               | 38   | 31               | 22.58%            | 18              | 29              | -37.93%          | \$407,450           | \$399,000           | 2.12%                  | 4.94                |
| 195                               | 0            | 1            | 1                   | 1                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 196                               | 0            | 0            | 1                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 197                               | 9            | 16           | 25                  | 12                  | 108.33%              | 20   | 26               | -23.08%           | 10              | 13              | -23.08%          | \$192,500           | \$250,000           | -23.00%                | 2.50                |
| 198                               | 18           | 22           | 28                  | 18                  | 55.56%               | 29   | 24               | 20.83%            | 17              | 17              | 0.00%            | \$270,000           | \$180,550           | 49.54%                 | 1.65                |
| 199                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 200                               | 13           | 9            | 32                  | 2                   | 1500.00%             | 12   | 11               | 9.09%             | 7               | 7               | 0.00%            | \$289,000           | \$365,000           | -20.82%                | 4.57                |
| 201                               | 4            | 2            | 15                  | 1                   | 1400.00%             | 5  | 5                | 0.00%             | 9               | 6               | 50.00%           | \$329,000           | \$342,500           | -3.94%                 | 1.67                |
| 202                               | 2            | 0            | 4                   | 1                   | 300.00%              | 5  | 3                | 66.67%            | 0               | 3               | -100.00%         | \$0                 | \$310,000           | -100.00%               | 0.00                |
| 203                               | 9            | 11           | 18                  | 11                  | 63.64%               | 12   | 10               | 20.00%            | 3               | 12              | -75.00%          | \$345,000           | \$417,500           | -17.37%                | 6.00                |
| 204                               | 2            | 2            | 2                   | 3                   | -33.33%              | 3  | 7                | -57.14%           | 1               | 2               | -50.00%          | \$530,000           | \$444,500           | 19.24%                 | 2.00                |
| 205                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 206                               | 4            | 7            | 11                  | 2                   | 450.00%              | 5  | 7                | -28.57%           | 5               | 2               | 150.00%          | \$308,000           | \$332,500           | -7.37%                 | 2.20                |
| 208                               | 0            | 0            | 0                   | 1                   | -100.00%             | 1  | 2                | -50.00%           | 1               | 2               | -50.00%          | \$210,000           | \$108,000           | 94.44%                 | 0.00                |
| 214                               | 0            | 2            | 1                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 215                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 216                               | 0            | 0            | 1                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 217                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 218                               | 1            | 0            | 4                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 219                               | 2            | 6            | 7                   | 4                   | 75.00%               | 0  | 4                | -100.00%          | 4               | 2               | 100.00%          | \$293,000           | \$515,000           | -43.11%                | 1.75                |
| 220                               | 0            | 0            | 2                   | 0                   | 0.00%                | 2  | 0                | 0.00%             | 0               | 1               | -100.00%         | \$0                 | \$355,000           | -100.00%               | 0.00                |
| <b>All Gray Co</b>                | <b>107</b>   | <b>134</b>   | <b>253</b>          | <b>143</b>          | <b>76.92%</b>        | <b>135</b>   | <b>135</b>       | <b>0.00%</b>      | <b>75</b>       | <b>98</b>       | <b>-23.47%</b>   | <b>\$299,950</b>    | <b>\$353,500</b>    | <b>-15.15%</b>         | <b>3.37</b>         |

| Breakouts: GRAYS HARBOR MAP AREAS |              |              |                     |                     |                      | Northwest Multiple Listing Service - February 2023 |                  |                   |                 |                 |                  |                     |                     |                        |                     |
|-----------------------------------|--------------|--------------|---------------------|---------------------|----------------------|--|------------------|-------------------|-----------------|-----------------|------------------|---------------------|---------------------|------------------------|---------------------|
| CONDO ONLY                        | LISTINGS     |              |                     |                     |                      | PENDING SALES                                      |                  |                   | CLOSED SALES    |                 |                  |                     |                     |                        |                     |
| Map Area                          | New Feb 2023 | New Feb 2022 | Ttl Active Feb 2023 | Ttl Active Feb 2022 | % Change, Ttl Active | Pending Feb 2023                                   | Pending Feb 2022 | % Change, Pending | Closed Feb 2023 | Closed Feb 2022 | % Change, Closed | Median \$, Feb 2023 | Median \$, Feb 2022 | % Change, Median Price | Months of Inventory |
| 190                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 191                               | 0            | 0            | 3                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 192                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 193                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 194                               | 5            | 6            | 11                  | 11                  | 0.00%                | 2  | 4                | -50.00%           | 6               | 2               | 200.00%          | \$198,500           | \$146,500           | 35.49%                 | 1.83                |
| 195                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 196                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 197                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 198                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 199                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 200                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 201                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 202                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 203                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 204                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 205                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 206                               | 2            | 4            | 3                   | 5                   | -40.00%              | 1  | 5                | -80.00%           | 0               | 1               | -100.00%         | \$0                 | \$10,500            | -100.00%               | 0.00                |
| 208                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 214                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 215                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 216                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 217                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 218                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 219                               | 0            | 0            | 1                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| 220                               | 0            | 0            | 0                   | 0                   | 0.00%                | 0  | 0                | 0.00%             | 0               | 0               | 0.00%            | \$0                 | \$0                 | 0.00%                  | 0.00                |
| <b>All Gray Co</b>                | <b>7</b>     | <b>10</b>    | <b>18</b>           | <b>16</b>           | <b>12.50%</b>        | <b>3</b>   | <b>9</b>         | <b>-66.67%</b>    | <b>6</b>        | <b>3</b>        | <b>100.00%</b>   | <b>\$198,500</b>    | <b>\$73,000</b>     | <b>171.92%</b>         | <b>3.00</b>         |