

Breakouts: GRAYS HARBOR MAP AREAS						Northwest Multiple Listing Service - DECEMBER 2020									
RES+CONDO	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Dec 2020	New Dec 2019	Ttl Active Dec 2020	Ttl Active Dec 2019	% Change, Ttl Active	Pending Dec 2020	Pending Dec 2019	% Change, Pending	Closed Dec 2020	Closed Dec 2019	% change, Closed	Median \$, Dec 2020	Median \$, Dec 2019	% Chg, Median Price	Months of Inventory
190	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
191	7	4	13	23	-43.48%	1	3	-66.67%	4	2	100.00%	\$669,500	\$517,000	29.50%	3.25
192	1	0	2	5	-60.00%	1	1	0.00%	1	0	0.00%	\$60,000	\$0	0.00%	2.00
193	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
194	30	19	49	112	-56.25%	35	28	25.00%	41	25	64.00%	\$279,000	\$229,000	21.83%	1.20
195	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
196	0	0	1	0	0.00%	1	1	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
197	7	15	9	32	-71.88%	13	19	-31.58%	17	18	-5.56%	\$185,000	\$95,000	94.74%	0.53
198	26	16	23	40	-42.50%	37	26	42.31%	28	29	-3.45%	\$208,250	\$150,000	38.83%	0.82
199	0	1	0	1	-100.00%	0	0	0.00%	0	1	-100.00%	\$0	\$169,900	-100.00%	0.00
200	7	11	2	17	-88.24%	11	5	120.00%	15	5	200.00%	\$335,000	\$238,750	40.31%	0.13
201	3	1	3	3	0.00%	5	10	-50.00%	7	8	-12.50%	\$279,500	\$243,225	14.91%	0.43
202	1	1	1	6	-83.33%	3	2	50.00%	7	2	250.00%	\$190,000	\$237,500	-20.00%	0.14
203	5	10	7	17	-58.82%	10	11	-9.09%	8	7	14.29%	\$314,500	\$299,900	4.87%	0.88
204	4	5	3	5	-40.00%	2	4	-50.00%	1	3	-66.67%	\$495,000	\$230,000	115.22%	3.00
205	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
206	5	2	9	22	-59.09%	8	6	33.33%	12	10	20.00%	\$195,000	\$159,950	21.91%	0.75
208	1	0	1	12	-91.67%	1	0	0.00%	1	2	-50.00%	\$242,000	\$374,500	-35.38%	1.00
214	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
215	0	0	0	1	-100.00%	0	0	0.00%	0	1	-100.00%	\$0	\$160,000	-100.00%	0.00
216	0	0	0	0	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
217	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
218	1	0	2	6	-66.67%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
219	3	1	2	5	-60.00%	3	1	200.00%	4	0	0.00%	\$292,500	\$0	0.00%	0.50
220	0	0	0	1	-100.00%	2	0	0.00%	1	0	0.00%	\$174,500	\$0	0.00%	0.00
All Gray Co	101	86	127	309	-58.90%	134	118	13.56%	147	113	30.09%	\$252,500	\$194,900	29.55%	0.86

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RES ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
Map Area	New Dec 2020	New Dec 2019	Ttl Active Dec 2020	Ttl Active Dec 2019	% Change, Ttl Active	Pending Dec 2020	Pending Dec 2019	% Change, Pending	Closed Dec 2020	Closed Dec 2019	% change, Closed	Median \$, Dec 2020	Median \$, Dec 2019	% Chg, Median Price	Months of Inventory
190	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
191	4	4	7	23	-69.57%	1	3	-66.67%	4	2	100.00%	\$669,500	\$517,000	29.50%	1.75
192	1	0	2	5	-60.00%	1	1	0.00%	1	0	0.00%	\$60,000	\$0	0.00%	2.00
193	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
194	28	16	37	97	-61.86%	33	28	17.86%	39	23	69.57%	\$282,500	\$237,900	18.75%	0.95
195	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
196	0	0	1	0	0.00%	1	1	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
197	7	15	9	32	-71.88%	13	19	-31.58%	17	18	-5.56%	\$185,000	\$95,000	94.74%	0.53
198	26	16	23	40	-42.50%	37	26	42.31%	28	29	-3.45%	\$208,250	\$150,000	38.83%	0.82
199	0	1	0	1	-100.00%	0	0	0.00%	0	1	-100.00%	\$0	\$169,900	-100.00%	0.00
200	7	11	2	17	-88.24%	11	5	120.00%	15	5	200.00%	\$335,000	\$238,750	40.31%	0.13
201	3	1	3	3	0.00%	5	10	-50.00%	7	8	-12.50%	\$279,500	\$243,225	14.91%	0.43
202	1	1	1	6	-83.33%	3	2	50.00%	7	2	250.00%	\$190,000	\$237,500	-20.00%	0.14
203	5	10	7	17	-58.82%	10	11	-9.09%	8	7	14.29%	\$314,500	\$299,900	4.87%	0.88
204	4	5	3	5	-40.00%	2	4	-50.00%	1	3	-66.67%	\$495,000	\$230,000	115.22%	3.00
205	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
206	3	1	5	14	-64.29%	4	4	0.00%	9	7	28.57%	\$230,000	\$125,000	84.00%	0.56
208	1	0	1	12	-91.67%	1	0	0.00%	1	2	-50.00%	\$242,000	\$374,500	-35.38%	1.00
214	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
215	0	0	0	1	-100.00%	0	0	0.00%	0	1	-100.00%	\$0	\$160,000	-100.00%	0.00
216	0	0	0	0	0.00%	0	1	-100.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
217	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
218	1	0	2	5	-60.00%	1	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
219	3	1	2	5	-60.00%	3	1	200.00%	4	0	0.00%	\$292,500	\$0	0.00%	0.50
220	0	0	0	1	-100.00%	2	0	0.00%	1	0	0.00%	\$174,500	\$0	0.00%	0.00
All Gray Co	94	82	105	285	-63.16%	128	116	10.34%	142	108	31.48%	\$255,400	\$194,950	31.01%	0.74

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CONDO ONLY	LISTINGS					PENDING SALES			CLOSED SALES						
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190	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
191	3	0	6	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
192	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
193	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
194	2	3	12	15	-20.00%	2	0	0.00%	2	2	0.00%	\$130,000	\$73,950	75.79%	6.00
195	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
196	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
197	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
198	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
199	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
200	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
201	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
202	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
203	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
204	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
205	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
206	2	1	4	8	-50.00%	4	2	100.00%	3	3	0.00%	\$175,000	\$197,000	-11.17%	1.33
208	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
214	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
215	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
216	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
217	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
218	0	0	0	1	-100.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
219	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
220	0	0	0	0	0.00%	0	0	0.00%	0	0	0.00%	\$0	\$0	0.00%	0.00
All Gray Co	7	4	22	24	-8.33%	6	2	200.00%	5	5	0.00%	\$175,000	\$139,900	25.09%	4.40